

Fiebing

November 6, 2006

Zach White Leather Co.

809 A Moffitt St.

Ramsuer, NC 27316

Re: California VOC Regulations for Consumer Products

Dear Zach White Leather Co.:

The State of California has enacted additional requirements for the sale of VOC containing products to consumers. Please note that while continued sale of these products described in Exhibit A attached hereto, are not prohibited for commercial or industrial customers, California's new regulations prohibit the sale of inventory purchased after December 31, 2006 to retail customers.

In order to assure that Fiebing's products comply with these new regulations we request that you inform your California dealers and other retail customers of these new requirements.

Attached hereto is a California Sales Restriction and Indemnity Agreement for your review and signature. In order that we may continue to supply you with Fiebing products listed in the attached Exhibit, we must receive an executed copy of this Agreement prior to December 31, 2006. We have enclosed a postage paid return envelope for your convenience. We will be sure to supply you with a fully executed copy once we receive this signed Agreement back from you.

Fiebing values its relationship with its distributors and looks forward to working with you now and in the future. Our goal remains supplying you with the highest quality leather finishes care products in conformity with California law and regulations. Should you have any questions in this matter please do not hesitate to contact me.

Sincerely yours,

Richard Chase
President
Fiebing Company, Inc.



Fiebing Company, Inc.

FINE LEATHER FINISHES SINCE 1895

516 S. SECOND ST., P.O. BOX 694 • MILWAUKEE, WI 53201-0694

PH: (414) 271-5011 • FAX: (414) 271-3769 • custserv@fiebing.com • www.fiebing.com

LEATHER OILS, SOAPS & DYES • INKS & WAXES • EDGE & TOP COATINGS • CLEANERS & CONDITIONERS • HORSE CARE PRODUCTS • SHOE CARE PRODUCTS

Fiebing

Dear Fiebing Customer:

One or more of the following items are included in this shipment. Please be advised that due to California regulations limiting the VOC content in retail products, none of these items in your shipment may be sold to a retail customer. The item in this shipment that is bound by these regulations is intended for commercial use only and shall not be re-sold nor placed on a retail shelf at any time in the state of California.

Fiebing's Reptile Cleaner (aerosol)
Fiebing's Boot Slip On (aerosol)
Fiebing's Boot Stretch (aerosol)
Fiebing's Water & Stain Protector (aerosol)
Fiebing's Water & Stain Protector (aerosol)
Fiebing's Silicone Shoe Kote
Fiebing's Leather Dye (all colors)
Fiebing's Professional Oil Dye (all colors)
Fiebing's Leather Stain (all colors)
Fiebing's Antique Finish (all colors)
Fiebing's Dye Reducer
Fiebing's Deglazer
Fiebing's Saddle Lac (aerosol)
Fiebing's Leather Sheen (aerosol)
Fiebing's Composition & Neolite Edge Ink (all colors)
Fiebing's Silicone-Lanolin Saddle Oil (aerosol)
Fiebing's Leather Balm
Fiebing's Shoe Stretch
Fiebing's Spot Remover
Fiebing's Silicone Boot Polish
Fiebing's Edge Dye
Snow-Proof Water & Stain Protector (aerosol)
Snow-Proof Water & Stain Protector (aerosol)
Kelly's Water & Stain Protector (aerosol)
Kelly's Water & Stain Protector (aerosol)
Kelly Cobbler Dry Cleaner
Kelly's Suede Renew (aerosol)
Kelly's White Shoe Foam (aerosol)
Kelly's Instant Shine (aerosol)
Kelly Cobbler Leather Dye (all colors)
Kelly Cobbler Suede Dye (all colors)
Kelly Cobbler Waterproof Heel and Sole Dressing (all colors)



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EXHIBIT A:
PRODUCTS NOT FOR SALE IN CALIFORNIA
EFFECTIVE JANUARY 1, 2007

These products manufactured by the Fiebing Company, Inc. in the sizes specified are not for sale in the State of California as of January 1, 2007. Bulk and larger sizes of these products can be sold to manufacturing customers in the State of California but can never be sold as retail products to consumers. **Bulk and large sizes shipped to California must include the warning notice attached to this list stating products are not for sale to consumers.**

7 ounce	Fiebing's Reptile Cleaner (aerosol)
5.5 ounce	Fiebing's Boot Slip On (aerosol)
6.5 ounce	Fiebing's Boot Stretch (aerosol)
5.5 ounce	Fiebing's Water & Stain Protector (aerosol)
10.5 ounce	Fiebing's Water & Stain Protector (aerosol)
4 ounce	Fiebing's Silicone Shoe Kote
4 ounce	Fiebing's Leather Dye (all colors)
4 ounce	Fiebing's Professional Oil Dye (all colors)
4 ounce	Fiebing's Leather Stain (all colors)
4 ounce	Fiebing's Antique Finish (all colors)
4 ounce	Fiebing's Dye Reducer
4 ounce	Fiebing's Deglazer
13 ounce	Fiebing's Saddle Lac (aerosol)
11 ounce	Fiebing's Leather Sheen (aerosol)
4 ounce	Fiebing's Composition & Neolite Edge Ink (all colors)
12 ounce	Fiebing's Silicone-Lanolin Saddle Oil (aerosol)
4 ounce	Fiebing's Leather Balm
4 ounce	Fiebing's Shoe Stretch
4 ounce	Fiebing's Spot Remover
2.5 lb	Fiebing's Silicone Boot Polish
4 ounce	Fiebing's Edge Dye
5.5 ounce	Snow-Proof Water & Stain Protector (aerosol)
10.5 ounce	Snow-Proof Water & Stain Protector (aerosol)
5.5 ounce	Kelly's Water & Stain Protector (aerosol)
10.5 ounce	Kelly's Water & Stain Protector (aerosol)
4 ounce	Kelly Cobbler Dry Cleaner
5 ounce	Kelly's Suede Renew (aerosol)
5 ounce	Kelly's White Shoe Foam (aerosol)
11 ounce	Kelly's Instant Shine (aerosol)
4 ounce	Kelly Cobbler Leather Dye (all colors)
4 ounce	Kelly Cobbler Suede Dye (all colors)
4 ounce	Kelly Cobbler Waterproof Heel and Sole Dressing (all colors)